



300 Ellicott Street
Suite "E"
Occoquan, VA 22125
(703) 490-0801
Fax : (703) 991-7447
e-mail: danbonner@comcast.net

REAL ESTATE QUALIFICATIONS

Dan Bonner

∞ Virginia Real Estate Broker License ∞

Affiliation History

RE/MAX Riverside
Occoquan, VA
Real Estate Broker License October 2007 – Present

RE/MAX Affiliates- (Now, RE/MAX Allegiance)

Woodbridge, VA (Lake Ridge)
Real Estate Broker License August 2002 – September 2007

Long & Foster Real Estate, Inc.

Woodbridge, VA (Lake Ridge)
Real Estate Broker License (October 2001) September 1998

Long & Foster Real Estate, Inc.

Woodbridge, VA (Dale City)
Real Estate Salesperson License October 1997

M.O. Wilson Properties, Inc.

Woodbridge, VA
Real Estate Salesperson License July 1995

Real Estate Education

1999

Virginia Broker's Licensing Series – Appraisals – November 1999

2001

Virginia Broker's Licensing Series – Finance – February 2001

Virginia Broker's Licensing Series – Brokerage – April 2001 Virginia

Broker's Licensing Series – Law – August 2001

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Real Estate Education - Continued

2003

**Virginia Association of Realtors (VAR) Graduate, Realtor® Institute
Course GRI 412- Residential Construction & Selling New Homes
- February 2003**

**VAR Graduate, Realtor® Institute – Course GRI 409
Business Development – May 2003**

**VAR Graduate, Realtor® Institute – Course GRI 404
The Cyber-REALTOR – May 2003**

**VAR Graduate, Realtor® Institute – Course GRI 410
The Code of Ethics is Good Business– June 2003**

**VAR Graduate, Realtor® Institute – Course GRI 411
From Contract to Closing – July 2003**

**VAR Graduate, Realtor® Institute – Course GRI 413
Psychology of the Sale – August 2003**

**VAR Graduate, Realtor® Institute – Course GRI 401
Understanding Agency – September 2003**

**VAR Graduate, Realtor® Institute – Course GRI 402
Financing Alternatives– October 2003**

**Accredited Buyer Representative (ABR) Designation Course
- October 2003**

**Accredited Buyer Representative (ABR) –e-Buyer Course
- October 2003**

Awarded ABR Designation – October 27, 2003

2004

**VAR Graduate, Realtor® Institute – Course GRI 405
Pricing, Listing, Marketing – January 2004**

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Real Estate Education - Continued

2004 Continued

**VAR Graduate, Realtor® Institute – Course GRI 407
Managing Risk – February 2004**

**CRS -Council of Residential Specialists – Course CRS 210
Building an Exceptional Customer Service Referral Business –
- March 2004**

**VAR Graduate, Realtor® Institute – Course GRI 406
What Did I Agree To? – April 2004**

**CRS -Council of Residential Specialists – Course CRS 204
Creating Wealth Through Residential Real Estate Investments
- April 2004**

**May 2004- Awarded GRI, Graduate, Realtor® Institute Realtor®
Institute of Virginia Program**

**CRS -Council of Residential Specialists – Course CRS 206
Technologies to Advance Your Business
- November 2004**

2005

**CRS -Council of Residential Specialists – Course CRS 200
Business Planning & Marketing for the Residential Specialist
- March 2005**

**June 2005- Awarded CRS Designation, Certified Residential Specialist
by the CRS Council, National Association of Realtors®**

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Real Estate Education - Continued

2007

Virginia Continuing Education–

Real Estate Law Update – 8 Hour Course

Real Estate Trends & Legal Ethics – 8 Hour Course

– January 2007

Customers That Last a Lifetime– 2 Hour Course

Positioning for a Changing Market– 2 Hour Course

– March 2007

Limited Service Agency – 2 Hour Course

–2007

What's In Your Backyard? – 3 Hour Course

– September 2007

License Renewed – October 2007 to October 31, 2009